

**MINNESOTA MUTUAL COMPANIES, INC. AND SUBSIDIARY**  
**Condensed Consolidated Statements of Operations and Comprehensive Income and Changes in Surplus**  
**Years ended December 31, 2017, 2016 and 2015**

Unaudited  
(in thousands)

<u>Statements of Operations and Comprehensive Income</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>
Revenues:			
Premiums	\$ 3,840,600	\$ 2,667,556	\$ 2,386,368
Policy and contract fees	747,815	705,328	687,696
Net investment income	831,772	763,629	724,428
Net realized investment gains (losses)	10,327	869	9,234
Other income	636,771	639,840	626,280
Total revenues	<u>6,067,285</u>	<u>4,777,222</u>	<u>4,434,006</u>
Benefits and expenses:			
Policyholder benefits	3,609,359	2,508,127	2,190,862
Dividends to policyholders and interest credited	480,842	446,287	407,380
Other operating costs and expenses	1,539,925	1,496,461	1,438,164
Total benefits and expenses	<u>5,630,126</u>	<u>4,450,875</u>	<u>4,036,406</u>
Income from operations before taxes	437,159	326,347	397,600
Income tax expense	17,864	75,209	112,816
Net income	419,295	251,138	284,784
Less: Net income attributable to noncontrolling interests	2,915	2,183	1,854
Net income attributable to Minnesota Mutual Companies, Inc. and subsidiary	<u>\$ 416,380</u>	<u>\$ 248,955</u>	<u>\$ 282,930</u>
Other comprehensive income (loss):			
Other comprehensive income (loss), net of tax	\$ 222,288	\$ 73,913	\$ (201,684)
Comprehensive income attributable to Minnesota Mutual Companies, Inc. and subsidiary	<u>\$ 638,668</u>	<u>\$ 322,868</u>	<u>\$ 81,246</u>
<u>Changes in Surplus</u>			
Unassigned funds:			
Beginning balance	\$ 4,374,153	\$ 4,125,198	\$ 3,842,268
Net income	416,380	248,955	282,930
Other	(2,664)	-	-
Total unassigned funds	<u>\$ 4,787,869</u>	<u>\$ 4,374,153</u>	<u>\$ 4,125,198</u>
Accumulated other comprehensive income:			
Beginning balance	\$ 91,276	\$ 17,363	\$ 219,047
Other comprehensive income (loss)	222,288	73,913	(201,684)
Other	2,664	-	-
Total accumulated other comprehensive income	<u>\$ 316,228</u>	<u>\$ 91,276</u>	<u>\$ 17,363</u>
Total Minnesota Mutual Companies, Inc. and subsidiary surplus	<u>\$ 5,104,097</u>	<u>\$ 4,465,429</u>	<u>\$ 4,142,561</u>
Noncontrolling interests:			
Beginning balance	\$ 26,412	\$ 28,193	\$ 25,338
Net income	2,915	2,183	1,854
Change in equity of noncontrolling interests	(3,616)	(3,964)	1,001
Total noncontrolling interests	<u>\$ 25,711</u>	<u>\$ 26,412</u>	<u>\$ 28,193</u>
Total surplus	<u>\$ 5,129,808</u>	<u>\$ 4,491,841</u>	<u>\$ 4,170,754</u>