

MINNESOTA MUTUAL COMPANIES, INC. AND SUBSIDIARIES
Condensed Consolidated Balance Sheets
December 31, 2020 and 2019
Unaudited
(in thousands)

<u>Assets</u>	<u>2020</u>	<u>2019</u>
Fixed maturity securities, at fair value	\$ 25,823,821	\$ 21,957,854
Equity securities, at fair value	593,862	606,737
Mortgage loans, net	4,798,980	4,322,318
Other invested assets	<u>2,872,661</u>	<u>2,193,456</u>
Total investments	34,089,324	29,080,365
Cash and cash equivalents	671,790	525,699
Deferred policy acquisition costs	922,507	1,416,878
Other assets	3,014,101	2,974,725
Separate account assets	<u>29,376,989</u>	<u>29,155,683</u>
Total assets	<u>\$ 68,074,711</u>	<u>\$ 63,153,350</u>
 <u>Liabilities and Surplus</u>		
Liabilities:		
Policyholder benefits and funds	\$ 27,272,073	\$ 24,090,456
Other liabilities	4,594,996	3,681,046
Separate account liabilities	<u>29,376,989</u>	<u>29,155,683</u>
Total liabilities	61,244,058	56,927,185
Surplus:		
Unassigned funds	5,787,634	5,547,220
Accumulated other comprehensive income (loss)	<u>1,009,250</u>	<u>649,627</u>
Total Minnesota Mutual Companies, Inc. and subsidiaries surplus	6,796,884	6,196,847
Noncontrolling interests	<u>33,769</u>	<u>29,318</u>
Total surplus	6,830,653	6,226,165
Total liabilities and surplus	<u>\$ 68,074,711</u>	<u>\$ 63,153,350</u>

MINNESOTA MUTUAL COMPANIES, INC. AND SUBSIDIARIES
Condensed Consolidated Statements of Operations and Comprehensive Income and Changes in Surplus
Years ended December 31, 2020, and 2019
Unaudited
(in thousands)

<u>Statements of Operations and Comprehensive Income</u>	<u>2020</u>	<u>2019</u>
Revenues:		
Premiums	\$ 4,028,922	\$ 3,959,195
Policy and contract fees	851,092	871,411
Net investment income	1,082,074	1,023,245
Net realized investment gains	161,224	131,423
Other income	748,047	615,740
Total revenues	<u>6,871,359</u>	<u>6,601,014</u>
Benefits and expenses:		
Policyholder benefits	3,775,325	3,513,814
Interest credited	809,441	671,390
Other operating costs and expenses	2,025,492	1,903,349
Total benefits and expenses	<u>6,610,258</u>	<u>6,088,553</u>
Income from operations before taxes	261,101	512,461
Income tax expense	18,182	76,973
Net income	242,919	435,488
Less: Net income attributable to noncontrolling interests	2,505	2,327
Net income attributable to Minnesota Mutual Companies, Inc. and subsidiaries	<u>\$ 240,414</u>	<u>\$ 433,161</u>
Other comprehensive income:		
Other comprehensive income, net of tax	\$ 359,623	\$ 921,896
Comprehensive income attributable to Minnesota Mutual Companies, Inc. and subsidiaries	<u>\$ 600,037</u>	<u>\$ 1,355,057</u>
 <u>Changes in Surplus</u>		
Unassigned funds:		
Beginning balance	\$ 5,547,220	\$ 5,122,295
Net income	240,414	433,161
Change in accounting principles	-	(8,236)
Total unassigned funds	<u>\$ 5,787,634</u>	<u>\$ 5,547,220</u>
Accumulated other comprehensive income (loss):		
Beginning balance	\$ 649,627	\$ (272,269)
Other comprehensive income	359,623	921,896
Total accumulated other comprehensive income (loss)	<u>\$ 1,009,250</u>	<u>\$ 649,627</u>
Total Minnesota Mutual Companies, Inc. and subsidiaries surplus	<u>\$ 6,796,884</u>	<u>\$ 6,196,847</u>
Noncontrolling interests:		
Beginning balance	\$ 29,318	\$ 24,378
Net income	2,505	2,327
Change in equity of noncontrolling interests	1,946	2,613
Total noncontrolling interests	<u>\$ 33,769</u>	<u>\$ 29,318</u>
Total surplus	<u>\$ 6,830,653</u>	<u>\$ 6,226,165</u>

MINNESOTA MUTUAL COMPANIES, INC. AND SUBSIDIARIES
Condensed Consolidated Statements of Cash Flows
Years ended December 31, 2020, and 2019
Unaudited
(in thousands)

<u>Cash Flows from Operating Activities</u>	<u>2020</u>	<u>2019</u>
Net income	\$ 242,919	\$ 435,488
Adjustments to reconcile net income to net cash provided by operating activities:		
Interest credited to annuity and insurance contracts	436,090	350,488
Fees deducted from policy and contract balances	(625,113)	(606,713)
Change in future policy benefits	787,000	1,047,921
Change in other policyholder liabilities, net	449,079	580,863
Amortization of deferred policy acquisition costs	292,067	308,752
Capitalization of policy acquisition costs	(371,116)	(427,526)
Net realized investment losses (gains)	(161,224)	(131,423)
Change in reinsurance recoverables	(52,705)	(173,754)
Other, net	119,474	219,372
Net cash provided by operating activities	<u>1,116,471</u>	<u>1,603,468</u>
 <u>Cash Flows from Investing Activities</u>		
Proceeds from sales of investments	3,107,899	3,242,282
Proceeds from maturities and repayments of investments	2,411,876	1,559,759
Purchases and originations of investments	(8,463,346)	(8,044,025)
Other, net	(316,618)	(851,820)
Net cash used for investing activities	<u>(3,260,189)</u>	<u>(4,093,804)</u>
 <u>Cash Flows from Financing Activities</u>		
Deposits credited to annuity and insurance contracts	9,013,204	6,200,316
Withdrawals from annuity and insurance contracts	(6,809,798)	(3,506,171)
Proceeds from Issuance of debt	500,000	140,100
Payments on debt	(500,000)	(190,100)
Other, net	86,403	26,820
Net cash provided by financing activities	<u>2,289,809</u>	<u>2,670,965</u>
 Net increase in cash and cash equivalents	146,091	180,629
Cash and cash equivalents, beginning of year	525,699	345,070
Cash and cash equivalents, end of year	<u>\$ 671,790</u>	<u>\$ 525,699</u>