



Leverage your hard-earned assets for life insurance protection

You've worked hard to accumulate your wealth. You make sure your money works for you. Expenses are judiciously analyzed, and cash flow is a top priority.

For individuals with high net worth, life insurance may be a necessary financial tool. But how can you protect all you have built without paying cash or selling off an asset?

If much of your wealth is tied up in business interests, appreciating assets or investments, then necessary cash flow could be unavailable to buy life insurance - premium financing may be a solution.

Securian Financial offers flexible single-life and survivorship products to help meet challenges the future may bring.

Premium financing is for people who:



Have a net worth of \$5 million or more



Need significant life insurance coverage



Have a mix of assets that is not liquid and most of their wealth tied up in securities, property, or real estate



Understand and appreciate leverage and interest rate risks



Are under age 70



BENEFITS

- Ability to obtain large face amount life insurance policies without liquidating assets.
- Helps avoid potential gift taxes.
- Cash value of the life insurance policy could potentially exceed the value of the loan and interest.
- Strategy can cover multiple policies.
- By borrowing these funds, you can avoid immediate capital gains from liquidating assets to pay premiums.
- Allows leveraging of assets to create liquidity for estate tax obligations.
- Borrowing premiums can free up assets for other purchases.



CONSIDERATIONS

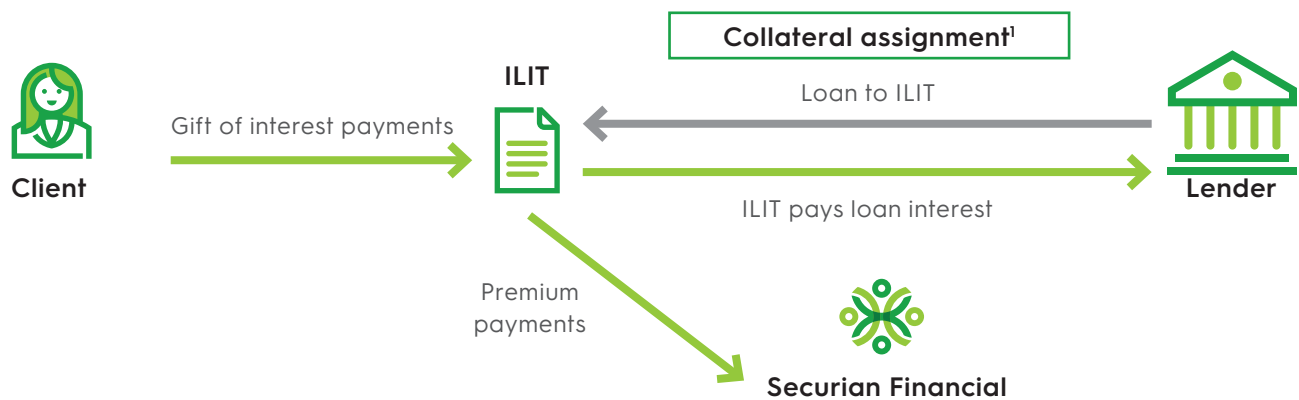
- Because the lender's interest rates are usually adjustable, premium financing involves interest rate risk.
- Cash value in the life insurance policy may fluctuate. Depending upon the policy experience, the owner may need to increase premium payments to keep the policy in force. Regardless of whether the policy is in force, the loan must be repaid.
- Interest on loans used to purchase personal life insurance does not qualify for an income tax deduction.
- Additional collateral could be required to secure the loan and, depending on market conditions, may need to be liquidated to pay off the loan balance.
- Liquidation of collateral could cause gift and income tax issues.
- You may not have annual premium of more than 10 percent of your net worth.



How premium financing works:

- Premium financing is similar to a line of credit. A commercial bank lends funds that are used to pay premiums on a life insurance policy.
- Premium financing allows pledging assets as collateral to borrow the funds that pay the premiums.
- The loan is paid back based on the terms agreed to within the loan contract using the policy's cash value, the death benefit or other assets as collateral.

IRREVOCABLE LIFE INSURANCE TRUST (ILIT)





Learn more

Contact your financial professional today to find out if an ILIT or other customized life insurance solution is right for your estate.

1. Keep in mind that the owner is personally liable for the repayment of the financing loan.

Premium Financing cases must meet Securian Financial's published guidelines before applications will be considered.

Securian Financial does not accept non-recourse premium financing cases. You should understand that premium financing is one of many options that can be used to pay for life insurance premiums. You should also understand that collateral may be called by the lender according to the terms of your loan agreements. Please consult your tax and legal advisors prior to engaging in a premium financing transaction.

This information is a general discussion of the relevant federal tax laws provided to promote ideas that may benefit a taxpayer. It is not intended for, nor can it be used by any taxpayer for the purpose of avoiding federal tax penalties. Taxpayers should seek the advice of their own advisors regarding any tax and legal issues specific to their situation.

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Insurance products are issued by Minnesota Life Insurance Company in all states except New York. In New York, products are issued by Securian Life Insurance Company, a New York authorized insurer. Minnesota Life is not an authorized New York insurer and does not do insurance business in New York. Both companies are headquartered in St. Paul, MN. Product availability and features may vary by state. Each insurer is solely responsible for the financial obligations under the policies or contracts it issues.

Securian Financial is the marketing name for Securian Financial Group, Inc., and its subsidiaries. Minnesota Life Insurance Company and Securian Life Insurance Company are subsidiaries of Securian Financial Group, Inc.



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